

# O'Bleness Memorial Hospital

## Athens, OH

"Best Practice" Resources  
Solving Business Problems in Healthcare™

Client:

O'Bleness Memorial Hospital (OMH), a 76 bed not-for-profit hospital in Athens, Ohio, has provided healthcare services to the residents of southeastern Ohio since their beginnings as a maternity facility in 1921. OMH is an acute-care facility operated by the Sheltering Arms Hospital Foundation, Inc. The hospital offers the latest technologies and services with highly skilled, trained, and experienced healthcare professionals in the most up-to-date facilities.



**Problem:** OMH had been experiencing a four-year financial bleed that caused a cumulative operating loss of approximately \$17M. Interim management was hired at the hospital to help identify and implement innovative spend management solutions. A key area of focus was on the high cost equipment maintenance service contracts.

**Solution:** **MDR™** worked with OMH's interim executives to engage in an Equipment Maintenance impact analysis with our "best practice" solution partner. Our partner's team of experts reviewed and evaluated existing service contracts and processes. The analysis uncovered equipment that could be more cost effectively and efficiently managed through a custom configured equipment maintenance program. The new program organized and consolidated the service contracts and provided a single point of contact for all equipment service issues while maintaining current vendor relationships.

**Results:** Our team of experts identified **over \$80,000 in cost savings, representing 10% in cost savings over the hospital's previous spend.** Our Partner's team of experts continue to provide program monitoring assistance to ensure optimal quality and savings is maintained.

For Further Information  
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