

FISCAL FITNESS™ PROGRAM

FULLY INTEGRATED SUPPLY CHAIN
ANALYTICS & LOGISTICS RESOURCES

M*D Resources' *FISCAL Fitness™ Program* facilitates hospitals and healthcare systems in realizing healthier performance and stronger "bottom lines". Optimal supply chain cost savings are realized through performance transformation and creatively configured customized solutions.

Data Cleansing and Contract Management

Provides advanced "best practice" data cleansing and contract management/spend analytics software complemented by experienced support resources. Transforms item masters, charge masters, vendor masters and any other procurement data sets from transactional tools into powerful business decision assets. Realized savings are typically between 2%-7% of current medical/surgical supply expenditures. At least 4:1 ROI.

Self Distribution

Provides "best practice" self distribution and other advanced logistical strategies and resources driven by an experienced team of industry experts. Provides "turn-key" services including "free assessment", financing, design, development, implementation and operational oversight at a lower true costs than current practice and other industry alternatives. Realized savings are typically 5%-20% of current distribution expenditures.



E-Commerce & Data Validation

Provides cost effective easy-to-use Electronic Data Interchange ("EDI") solutions that allow Healthcare organizations of all sizes to participate in E-Commerce with no software purchase or installation. Solutions leverage the power of the Internet to manage vendor relationships and conduct business electronically.

Equipment Maintenance Solutions

Provides an innovative leveraged option business model through which customized solutions are configured in alignment with a client organization's varied identified needs and objectives. Through a vendor neutral approach, the industry's "best practice" risk transfer companies and support resources are organized in a unique competitive business model driving optimal results. Realized savings are typically 10%-20% benchmarked against traditional service programs.

Support Services Management Resources

Resources include hands-on operational expertise and a broad range of consultative and advisory services for hospitals and healthcare systems provided by a team of experienced healthcare professionals. Areas of focus include food services, facilities management, laundry & linen distribution, patient transport, and security. Historical range of realized savings between 7% to 24% of current service department expenditures.

Waste Management Solutions

Provides consultative and advisory services through which customized waste management solutions are developed, implemented, and monitored based on the client organization's identified needs and goals. Areas of focus include solid waste, shredding, recycling, and regulated medical waste. Historical range of realized savings between 20% to 30% of current program cost.

Disbursements Audit & Recovery

Provides proprietary technology and an experienced team of professionals that identify past disbursement errors, validate results, and file claims for reimbursement. Program offers technology on a continuous basis to detect disbursement errors before payments are made, saving time and money. Historically decreases cash disbursements by 2%.

Please Contact
M*D Resources, Inc.
For Further Information



J. Greg Eisele, FACHE
President & CEO
723 E. Locust Avenue, Suite 117
Fresno, CA 93720
Office: 559-447-4488
GregEisele@MDResources.net
www.MDResources.net